

The CARES Act

PASSED BY CONGRESS IN RESPONSE TO THE CORONAVIRUS PANDEMIC

Presented by

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Agenda

The Coronavirus Aid Relief Economic Security Act

- The Essentials of the CARES Act
- o Coronavirus Pandemic's Impact on US Economy & Stock Market
- Advice for Investors

The Essential Takeaways

- 1. Direct payments to Americans
- 2. Enhanced Unemployment Benefits
- 3. Reprieve for Student Loan Borrowers
- 4. Emergency loans/grants to Small Businesses
- 5. Expanded expenses deductible via Health-related accounts
- 6. Protection from foreclosure/eviction
- 7. Increase in Charitable Deduction ability
- 8. Retirement accounts

Direct Payments to Americans

Starting in April, 2020

- \$1,200 per adult
- \$ 500 per child < 16 years
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Exclusion Applies, If HH income is:

- >\$75,000 if Single filer
- o >\$112,500 if Head of HH
- >\$150,000 if Married filing jointly

Gradual phase out above limits

Review 2019 Tax Return, if completed.

o 2018 Tax Return applies, if 2019 not filed

Enhanced Unemployment Benefits

- Historic spike in unemployment claims
- Unemployment is now > 10% of US workforce
- May reach > 30% briefly
- Normal weekly benefit of \$400 will be boosted by \$600/wk.
- o Duration is expanded to 39 weeks.
- Self-employed and 'gig' workers are now covered

Reprieve for Student Loan Holders

- o Applies to Federal loans that make up 90% of total
- o No interest due, no payments due until Sept 30, 2020
- o Employers' payments to employee student loans are now tax free
 - Up to a max of \$5,250 per year

Emergency Loan/Grants for Businesses & Non-profits

- Organizations with <500 employees
- o Churches, Non-profits, and Companies are covered
- o Loans at first, that turn into grants if all employees are retained
- o Must be used for essentials: payroll, rent, health insurance, etc.

Expanded Health-related expenses

o Now permitted for HSA, FSA, HRA's

Prevention of Foreclosure/Eviction

By property owners and/or loan servicers

Increase in Deductibility of Charitable Donations

o Up to \$300 deduction, even if you don't itemize

Retirement Account Rules Are Changed

For IRA Accounts

- o If over 70 ½, no Required Minimum Distribution this year
- o Applies to normal IRAs, and inherited IRAs

For People with 401k's

- Up to \$100,000 can be withdrawn from your 401k
 - o 3 years to put it back in, if you choose
 - o No 10% early withdrawal penalty if under 59.5 yrs old
- o Taxes are due in the year withdrawn, but
 - o You can amend your taxes if you put the money back w/in 3 yrs
- Loans from 401k accounts expanded
 - Now permitted to borrow up to \$100k (vs \$50k previously)

Impact of the Pandemic on Economy

- o Loss of 22 million jobs in 4 weeks (ending April 17, 2020)
- o Collapse of demand for all non-essentials
- Loss of 80-100% revenue lead to company loans/bonds begin widespread default, leading to further unemployment...
- o Mass spike of poverty, affecting women & children, single seniors the most
- Mass disruptions to core industries like housing, autos, aerospace, energy, travel, entertainment, professional sports, etc.
- Essential service industries like power, food, telephone & internet, healthcare remain, and may even thrive.

Stock Market Behavior

- o Extreme volatility due to likely recession and contraction in corp profits
- o Exaggerated reactions to positive and negative news on Virus
 - Historic Fed Action, Treasury intervention in credit markets
 - o Congressional promises like Infrastructure Bill

WHAT IS GOVERNMENT DOING TO SUPPORT THE ECONOMY AND MARKETS?

Federal Reserve

- o already cut rates by 0.5%, and will cut more ahead
- Quantitative easing (buying bonds to lower rates)
- o Potential of zero or negative interest rates

U.S. Treasury

- Injecting >\$1 T into credit market to keep it functioning
- Secretary of Treas negotiated emergency Coronavirus bill
- o Financial support of key industries is expected

Congress

- Negotiated emergency Coronavirus bill with Treasury
- Expected to pass a big spending bill to provide stimulus

White House

- Coordination of government agency leadership
- o Eliminating barriers to care
- o Authorizing access to \$50 billion of emergency funds
- Engaging private sector CEOs and their companies

WHAT MIGHT EVENTUAL RECOVERY LOOK LIKE?

The V-Bottom BEST

BEST CASE SENARIO

- o 2-6 months depressed economic activity
- Sharp market rebound
- o Quick recovery of consumer spending

The U-Recovery

LIKELY SCENARIO

- o 6-12 months depressed economic activity
- Several apparent market bottoms that don't hold
- o Consumers are slow to rebound to prior normal
- o Risk aversion among investors who don't trust recovery
- o Serious damage to business/consumer confidence

The L-Recovery

WORST CASE SCENARIO

- o 1-2 years depressed economic activity
- Very sluggish, or no rebound, in global economy
- o Consumer behavior is altered long term
- o Long term, structural damage to US economy
- Widespread layoffs and corporate bankruptcies

The W-Recovery

POTENTIAL SCENARIO

- Economy reopens
- o Pandemic restarts in Fall
- Second shutdown required
- o Economy slumps again

WHAT SHOULD YOU DO NOW?

- 1. Have (or raise) 1-year worth of cash/money market to run your household
- 2. Evaluate your asset allocation for today's riskier environment
 - o Do you have too much stock market risk?
 - o If yes, use market rallies to sell and reduce exposure
 - o If you own bonds/bond funds, consider taking profits
- 3. If you have excess cash, make a 'shopping list' of potential opportunities
 - Stocks or ETFs that benefit from lower interest rates
 - Companies or ETFs growing regardless of COVID
 - o Companies or ETFs benefitting from 'stay at home' trend
 - Industries getting government support (airlines, cruise lines, hotel industry)
 - Foreign country ETFs where COVID is on the decline already

THE PANDEMIC WILL END

Positive things happening now that will aid economic recovery

- Mortgage rates have fallen to record lows
- o Over 80% of Americans can refinance
- o Oil supply glut will reduce gasoline below \$2 a gal
- o Lower rates and cheaper gas will add billions to the economy

COVID Crisis is forcing bi-partisan cooperation in Washington

Every epidemic in the last 20 years was followed by eventual recovery, and new market highs

Governmental policy lessons learned after 9/11 and the Great Financial Crisis have given the government a toolbox of policy strategies to combat economic crises

BELIEVE IN AMERICA. IT WILL RECOVER, AND REMAINS THE BEST COUNTRY IN THE WORLD IN WHICH TO INVEST FOR THE LONG TERM!

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